

Mike Manzella Director of Tennis



I'm excited to be back at my home base, South Towns in full capacity! South Towns has always carried a special place in my heart with it being the club that I grew up playing at myself. I have many fond memories here as a junior as well as in my professional career!

Mike's first major move toward crafting his successful tennis teaching and management career was in 2008 when he was recruited by the widely internationally respected tennis management company PBI, headquartered in The Woodlands, TX. He completed the company's intensive one month training program with flying colors and was named Tennis Director of the prestigious Windstar Club on Naples Bay in Naples, FL.

Additionally through Mike's career with PBI Mike was the Director of Tennis at the Lake George Club (Lake George, NY), to the Rosewood Little Dix Bay resort on Virgin Gorda, British Virgin Islands, and to the Four Seasons Hampshire hotel in London, England where he was given the responsibility of seeing to the opening of the new PBI contract with the Four Seasons tennis program while teaching guests and members of the resort.

Then in August of 2011, Mike's last Directorship was to the Waldorf Astoria Naples Beach Resort, rated the 15th best tennis destination in the country at the time.

In 2012, Mike moved back home to where he assumed the role as Director of Tennis at South Towns Tennis Club in Orchard Park, NY. After three years of holding his responsibility as Director of Tennis, Mike took on a new role of General Manager at its sister club, The Village Glen, 2014 to April of 2020.

Mike takes great joy in spending time overseeing all departments as well as servicing customers and our members. Mike currently resides in Orchard Park, NY with his wife Amanda in their new home with their first born Helena.

Director of Tennis & Club Manager

· Mike Manzella ·

Teaching Professionals

· Amy L. Borden · Chris Horgan ·
· Wayne Martin · Blake Mauer · Tim Sands ·
· Wojtek Starakiewicz · Matt Thormahlen ·

*Membership Benefits

Family Membership – \$395

- ♦ 2 Free Clinic Passes ♦ **2 Free 1.5 hr. Court Time Passes ♦
- ♦ 2 Guest Passes ♦ Reserved Court Bookings ♦ Non-member reserved court subs can play 4x/ season at no extra charge ♦ House Charge Privileges with EFT ♦ Discounts on Clinics, JD Classes, and Lessons ♦ Free Gourmet Coffee♦

Individual Membership – \$345

- ♦ 1 Free Clinic Pass ♦ **1 Free 1.5 hr. Court Time Pass♦
- ♦ 1 Guest Pass ♦ Reserved Court Bookings ♦ House Charge Privileges with EFT ♦ Discounts on Clinics and Lessons (**discount on junior development for member's children does not apply**) ♦ Non-member reserved court subs can play 4x/season at no additional charge ♦ Free Gourmet Coffee♦

Student Membership – \$205

- ♦ **1 Free 1.5 hr Court Time Passes ♦ Discounts on Clinics, Junior Development, and Lessons ♦ 1 - 50% off Private Lesson Coupon ♦ 1 Free 1.5 hr Free Ball Machine Coupon ♦ Non-member reserved court subs can play 4x/ season at no extra charge ♦ House charge with EFT♦

Junior Membership – \$140

- ♦ Discounts on Junior Development and Lessons ♦ House charge with EFT♦ ♦ Walk-on court time privileges♦

Joint Membership - \$455 (FM)/\$380 (Ind)

- ♦ Enjoy the friendly atmosphere at both clubs. Membership coupons are sent to members from primary club.♦

****Coupons may be redeemed at home club.**

****Free Court Time Passes applies to member's share of court fees only**

Guest/Substitute Policy

There is a **\$6.00** guest fee/ person **PLUS** COURT TIME FEES for guests playing during Open Court Time. Guests are limited to **4 visits** per season after which club membership is **required**. Non-member Reserved Court Subs may play at STTC or VG **4x/ season** from September to May. A club membership will be required after 4 visits.



2021 – 2022

Season

South Towns Tennis Club

75 Mid County Drive • Orchard Park, NY 14127

Phone: (716) 662-9396 • Fax: (716) 662-0305

www.wnytennis.com

TENNIS...YOUR GAME FOR LIFE™

The Club: Annual Memberships**

September 7th – August 31st

Please contact the club for a membership application. **Court fees apply**

Family (children under 18) \$ 395.00*

*Spouses and children under 18 living at home.

Individual (18 and older) \$ 345.00

Student \$ 205.00

(College student 26 & under with valid college ID)

Junior (under 18) \$ 140.00

Joint Club Family (children under 18) \$ 455.00

Joint Club Individual (under 18) \$ 380.00

Services:

Locker Rental Complementary
(First come, first served)

Ball Machine \$20.00 / ½ hour

Court Prices

| | Early Bird* | Non-Prime* | Prime* |
|------------------|----------------|----------------|----------------|
| Singles | \$18.00 | \$19.00 | \$22.50 |
| Doubles | \$13.50 | \$15.00 | \$16.00 |
| Monday | | 8 – 4:30 PM | 4:30 PM– close |
| Tuesday | | 8 – 4:30 PM | 4:30 PM– close |
| Wednesday | | 8 – 4:30 PM | 4:30 PM– close |
| Thursday | | 8 – 4:30 PM | 4:30 PM– close |
| Friday | | 8 – close | |
| Saturday | 7 – 9 AM | 9 – close | |
| Sunday | | 8 – close | |

Member rates are per hour/per person

24-hour cancellation policy -

(See Club Rules)

Junior Program WNY Tennis Academy Pathway

The WNY Performance Pathway is a high-performance development program for students interested in taking their tennis to the next level. From our Red to Gold levels, students will continue to explore the game through the refinement of skills to begin and continue the process of specializing their craft. These new tools will prepare the students in our academy to perform at peak levels during tournaments, as well as to prepare them for college tennis at our highest levels of development. Each session addresses the individual's development in the following areas: Technical, Tactical, Mental, Social and Athletic training. Director approval required.

Tennis for Life Pathway

TFL pathway is a rally-based program that utilizes the concept of exploring the game through holistic means in order to successfully lay the proper foundation for a future of lifetime success. These new tools help to create the most appropriate learning environment and encourage children to progress in a way that is appropriate for their individual development. Each session addresses the individual's development in each of the following areas: Technical, Tactical, Mental, Social and Athletic training. Through this process, we will emphasize on building fundamental athletic skills that can be applied to any sport.

Match Play

During Match Play, students will be set up with singles and doubles matches in a fun competitive environment. This is the perfect opportunity to bring it all together and showcase students' newly learned skills while working on strategy and tactics of the game.

Tournaments

Sanctioned/ non-sanctioned tournaments held throughout the year.

Drill & Play

Drill & Play offers the perfect blend of drilling combined with practice play. This program is designed for Jr. Varsity and Varsity players to work on their skills and tactical development in a fun, yet competitive atmosphere.

Adult Program

Rally Tennis

Our Adult Development Pathway is a rally-based program that utilizes the concept of exploring the game through a progressive-based concept. This concept of learning the game helps to create the most appropriate learning environment and encourage players to progress in a way that maximizes their individual development. Each session addresses the individual's development in the following areas: Technical, Tactical, Mental, Strategic and Athletic training. Programs are designed from complete newcomers all the way to advanced players.

Drill Clinics

Drill clinics are designed around players' needs to help perfect skills including volleys, overheads, ground strokes, and shot selection.

Match Play

Singles or doubles, beginner to advanced levels available. Match Plays are coordinated by a tennis pro with the intent of setting up competitive and fun matches. See Adult Development flyer for details.

Special Events

Enjoy the perfect combination of tennis, food and friends. Ask at the front desk for upcoming dates for tennis socials and events.

Pickleball

Join our Open Play Pickleball groups. Ask at the front desk for details.

South Towns

2021/2022 Calendar

Junior & Adult Development

Session 1 Monday, September 6 – Sunday, November 14 (10 weeks)
Club Closed & prorated: Labor Day

Session 2 Monday, November 15 – Sunday, January 23 (10 weeks)
Club Closed & prorated: Thanksgiving Day, Christmas Eve/Day, New Year's Eve/Day

Session 3 Monday, January 24 – Sunday, April 3 (10 weeks)

Session 4 Monday, April 4 – Sunday, June 19 (10 weeks)
Club Closed & prorated: Easter, Memorial Day

Please see Junior and Adult Development flyers for further information including class times and pricing.

Clinic & Lesson Pricing

| | | | Member | Non-Member |
|----------------|------------------------------|-----------------|--------|------------|
| Clinics | | 1.0 hour | \$20 | \$30 |
| | | 1.5 hours | \$26 | \$36 |
| | | 2.0 hours | \$30 | \$40 |
| Lessons | Private/hr | General Manager | \$90 | \$100 |
| | | Teaching Pro | \$80 | \$90 |
| | Price 1/2 hr or Semi-Private | General Manager | \$53 | \$58 |
| | | Teaching Pro | \$48 | \$53 |
| | 3/ Group | General Manager | \$40 | \$45 |
| | | Teaching Pro | \$35 | \$40 |
| 4/Group | General Manager | \$35 | \$42 | |
| | Teaching Pro | \$29 | \$31 | |